



TEXAS INSTRUMENTS
INCORPORATED

P. O. BOX 66027

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HOUSTON, TEXAS 77006

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TEXAS INSTRUMENTS

INCORPORATED

DIGITAL SYSTEMS DIVISION

P. O. BOX 1444 • HOUSTON, TEXAS 77001 • (713) 494-5115

THANK YOU FOR YOUR INQUIRY.....

Enclosed is the material you requested at the Spring Joint Computer Conference. We appreciate your visiting the TI booth and your interest.

For your reference, the Digital Systems Division of Texas Instruments manufactures systems and equipment to solve problems in other applications including:

- ☐ Automated components and systems testing
- ☐ Scientific and industrial stripchart recording
- ☐ Precision pressure instruments, systems and testing
- ☐ Geophysical digital field systems and data processing

Should you desire data on these other capabilities of Texas Instruments, or require additional information or applications assistance regarding the enclosed systems and products, please indicate it on the attached mailing card.

NAME _____ TITLE _____

FIRM _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

I need additional data on _____

☐ HAVE A SALES ENGINEER CALL. MY PHONE NUMBER IS _____

☐ RUSH DATA. I HAVE AN APPLICATION PLANNED WITHIN ☐ 30 days
☐ 6 mos.
☐ 1 year

TI-143-3M-571

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TEXAS INSTRUMENTS INCORPORATED

DIGITAL SYSTEMS DIVISION

P.O. BOX 1444 • HOUSTON, TEXAS 77001

SILENT 700*

electronic data terminals



TERMS OF LEASE

- (1) Terminals may be leased in any quantity without restriction to number of terminals per installation location. The quoted lease rate includes prime shift maintenance service with no additional charge for travel time and expense within 25 miles from the nearest TI Service Center.
- (2) Charge will be made for travel time and expense at TI then current service rates beyond 25 miles from the nearest TI Service Center.
- (3) The customer agrees to accept billing for service expense for service calls resulting from other than a TI equipment failure or other TI fault.
- (4) 12 months minimum lease contract is required.
- (5) Cancellation terms; the full 12 months lease rate is payable with no refund upon cancellation within the first 12 months.
- (6) Contract extensions are permitted in 30-day increments with 90 days minimum cancellation notice required.
- (7) A purchase option is offered. If exercised within the first 180 days of the lease contract, 60% of the total payments made may be credited to the purchase price. After the first 180 days, 40% of the total payments made may be credited, not to exceed 80% of the sale list price for the terminal.
- (8) Installation service is not expected to be necessary. Extended service coverage beyond the prime shift service included in the standard lease rate may be provided by TI Service Centers at standard TI service rates.
- (9) Model 780's will be leased only when used with TI Data Terminals.

TERMS OF SALE

- (1) Minimum lead time required for alteration of the model mix or alteration of option selection on an order will be 90 days.
- (2) Minimum lead time for modification of the delivery schedule on a given item will be 90 days.
- (3) On quantity orders, the entire quantity must be released for shipment within 12 months and shipped within 15 months after the date of initial release. If shipment of the total quantity is not accepted within that period, TI will invoice the customer for an amount necessary to establish the price for the number of units shipped at the appropriate quantity price level, per TI established quantity prices in effect at the end of the delivery period.
- (4) On multiple release orders, an initial firm release of 10 percent or more of the total quantity is required at the time the order is established.
- (5) Prices and discounts on all orders are firm for a period not exceeding 12 months after the date of initial delivery, and not exceeding 15 months after the date of the initial purchase order.
- (6) The original quantity can be increased after initial shipment to obtain a higher discount provided:
 - (a) The new total quantity is shipped within the original 12-month period and the original expiration date is not extended.
 - (b) That the additional discount applies only to the unshipped balance of the new total quantity and there is no rebate made on the quantity already shipped.

SERVICE

Contract service within 25 miles of a TI Service Center will be provided at the rate of \$30.00 per month on any Silent 700 Model for prime shift service. Contracts for service beyond 25 miles of a TI Service Center will include additional charges for travel at the rate of 10 cents per mile plus \$25 per hour for travel time. Service on Model 780 Paper Tape Reader and Punch will be provided at \$17.00 per month in conjunction with service on a Silent 700 Terminal and \$29.00 per month otherwise. Premium shift service will be quoted on request.

WARRANTY

The following is in lieu of all warranties, express or implied, including but not limited to any implied warranty of merchantability or fitness for a particular purpose and of any other obligation on the part of supplier.

Supplier, except as otherwise hereinafter provided, warrants goods of its own manufacture or (other than expendable items including without limitation rubber parts) assembled by supplier, against faulty workmanship or the use of defective materials for a period set forth in the schedule below. Supplier warrants that at the time of delivery Supplier has title to the goods free and clear of any and all liens and encumbrances. This warranty is the only warranty made by Supplier and can be amended only by a written instrument signed by an officer of the Supplier.

Supplier's warranty shall be for the following periods from date of shipment to the original buyer unless otherwise stated.

1. DATA TERMINAL

A) Parts—Parts for repair or replacement (at Supplier's option) of any defective component of products manufactured or assembled by Supplier, free of charge for one year from date of shipment. Excluded are expendable items such as paper, rubber parts, lamps, and fuses.

B) Labor and Transportation—Labor (during Supplier's standard working hours of 8:00 A.M. to 5:00 P.M. Monday through Friday, excluding holidays), transportation and subsistence, for repair or replacement of any defective component of a product manufactured or assembled by Supplier, free of charge within a 25-mile radius of a Digital Systems Division Service Center for a period of 90 days after shipment. Beyond the 25-mile radius, Buyer will be charged for travel time, transportation or subsistence at Standard Service Rates of Supplier. During overtime hours, week-ends and holidays, all labor will be at the Standard Service Overtime Rates of Supplier.

NOTE: The printhead assembly is excluded from warranty if paper other than that meeting the requirements of Texas Instruments specification no. 213714 is used in the above data terminal, unless such paper is tested and approved in writing by Texas Instruments for use in the above data terminal.

2. PAPER TAPE READER AND PUNCH

A) Parts—Parts for repair or replacement (at Supplier's option) of any defective component of products manufactured or assembled by Supplier, free of charge for 90 days from date of shipment. Excluded are expendable items such as paper tape, rubber parts, lamps and fuses.

B) Labor and Transportation—Labor (during Supplier's standard working hours of 8:00 A.M. to 5:00 P.M. Monday through Friday, excluding holidays), transportation and subsistence, for repair or replacement of any defective component of a product manufactured or assembled by Supplier, free of charge within a 25-mile radius of a Digital Systems Division office of Supplier for a period of 90 days after shipment. Beyond the 25-mile radius, Buyer will be charged for travel time, transportation or subsistence at Standard Service Rates of Supplier. During overtime hours, week-ends and holidays, all labor will be at the Standard Service Overtime Rates of Supplier.

Technical advice—Supplier's warranty as hereinabove set forth shall not be enlarged, waived, diminished or affected by, and no obligation or liability shall arise or grow out of Supplier's rendering of technical advice or service in connection with the above products.

LEASE CANCELLATION TERMS

MINIMUM OF 90 DAYS NOTICE REQUIRED FOR CANCELLATION.

IF CANCELLED DURING:	CANCELLATION CHARGE IS:
A. 1st year of contract	The 1-year lease rate times 12 less amount previously paid
B. 2nd year of 2- or 3-year contract	The 12-month rate times number of months equipment leased, plus two months, less amount previously paid
C. 3rd year of 3-year contract	The 24-month rate times number of months equipment leased, plus two months, less amount previously paid

silent 700*

electronic data terminals

PRICE LIST

OPTIONS

MODEL	BASIC PRICE LEASE/MONTH	UPPER/LOWER CASE	ANSWER- BACK MEMORY	300 WPM	100 CHAR. BUFFER
710	\$3750.00 170.00	\$190.00 9.00		\$25.00 5.00	\$375.00 15.00
715	3020.00 160.00	190.00 9.00		25.00 5.00	
720	3000.00 160.00	170.00 6.00	\$170.00 10.00		
721	2480.00 135.00	170.00 6.00			
722	2165.00 120.00	170.00 6.00			
723	2565.00 140.00	170.00 6.00			
725	3300.00 170.00	170.00 6.00	170.00 10.00		
730	3080.00 160.00	170.00 6.00	170.00 10.00	Note: Polar Keying on Model 30 available at no charge	
731	2405.00 135.00	170.00 6.00			
780 PTR&P	1490.00 115.00*	Model 780 Accessory Cable, 50 ft. \$147.00/5.00			

Printer Paper \$5.00 Per 300 Ft. Roll (Qty. 1-99)
#213714 \$4.75 Per 300 Ft. Roll (Qty. 100 or More)

Portable Carrying Case \$75.00

Shipping Case with casters \$250.00

*Paper Tape Reader and Punch leased only with a data terminal

	MODEL			
BUILT-IN DATA SET	710	715	720	721
DS100TL/DS100TH	\$375.00 15.00	\$375.00 15.00	\$375.00 15.00	
DS100RL/DS100RH				\$285.00 15.00
DS201	375.00 15.00	375.00 15.00		
DS203		375.00 15.00		



TEXAS INSTRUMENTS
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LEASE DISCOUNTS

- A. Standard 12 Month Lease
- B. 24 Month Lease
- C. 36 Month Lease
- D. Quantity 5 Units or More on One Contract for One Installation Location (Including Model 780 PTR&P)
- E. Combination of Above
- F. Discounts Do Not Apply to Model 780 PTR&P

Full Base Rate

Base Rate Less 5%

Base Rate Less 10%

Base Rate Less 15%

Base Rate Less 25% Maximum

NOTE: Texas Instruments reserves the right to make price changes at any time as required in supplying the best product possible.

SALES AND SERVICE OFFICES

SALES

Western Region

85 Town and Country Village
Orange, California 92668
(714) 547-9221

5005 W. Century Boulevard
Inglewood, California 90301
(213) 673-0845

2680 Bayshore Frontage Road
Suite 410
Mountain View, California 94040
(415) 961-2697

Central Region

5901 N. Cicero
Chicago, Illinois 60646
(312) 777-7600

P.O. Box 66027
Houston, Texas 77006
(713) 494-5115
(713) 526-1411

23811 Chagrin Blvd.
Suite 100
Cleveland, Ohio 44122
(216) 464-1192

Eastern Region

480 Neponset Street
Canton, Massachusetts 02021
(617) 828-5024

P.O. Box 798
301 Central Avenue
Clark, New Jersey 07065
(201) 382-9800

720 Montgomery Avenue
P.O. Box 527
Narberth, Pennsylvania 19072
(215) 667-4390

Benjamin Fox Pavilion
Suite 424
Jenkintown, Pennsylvania 19046
(215) 885-3454

Eastern Region (Continued)

1875 Connecticut Avenue N.W.
Washington, D.C. 20009
(202) 234-9320

INTERNATIONAL

Canada

Instronics Techno-Products Ltd.
11 Spruce Street
Stittsville, Ontario, Canada
(613) 836-4411

England

Texas Instruments Limited
Dallas Road
Bedford, England 54649
(0234) 58701

France

Texas Instruments France
Boite Postale 5
06 Villeneuve-Loubet, France
(93) 31 03 64

Germany

Texas Instruments Deutschland GmbH
Haggertystrasse 1
805 FREISING,
Germany

Arizona

Texas Instruments Incorporated
2535 Camel Back Road
Phoenix, Arizona 85022
(602) 279-5531

California

Texas Instruments Incorporated
85 Town and Country Village
Orange, California 92668
(714) 547-6721

5005 W. Century Blvd.
Suite 101
Inglewood, California 90301
(213) 673-0845

Illinois

Texas Instruments Incorporated
2420 East Oakton Road
Arlington Heights
Illinois 60005
(312) 593-7670

Massachusetts

Texas Instruments Incorporated
480 Neponset Street
Canton, Massachusetts 02021
(617) 828-5024

Minnesota

Texas Instruments Incorporated
7615 Metro Boulevard
Minneapolis, Minnesota 55424
(612) 941-3166

New Jersey

Texas Instruments Incorporated
301 Central Avenue
P.O. Box 798
Clark, New Jersey 07065
(201) 382-9800

Ohio

Texas Instruments Incorporated
23811 Chagrin Boulevard
Cleveland, Ohio 44122
(216) 464-1981

SERVICE

Texas

Texas Instruments Incorporated
13500 N. Central Expressway
South Building
Dallas, Texas 75222
(214) 238-3881

Texas Instruments Incorporated
12203 Southwest Freeway
P.O. Box 66027
Houston, Texas 77006
(713) 494-5115

Virginia (Washington, D.C.)

Texas Instruments Incorporated
Suite 500
8712 Leesburg Pike
McLean, Virginia 22101
(703) 893-5550

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Germany

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Haggertystrasse 1
805 FREISING,
Germany

MARKETING ANNOUNCEMENT

NO: 013
DATE: 6/1/71

"Silent 700"* Electronic Data Terminals

NEW TERMINAL LEASE RATES AND TERMS EFFECTIVE JUNE 1, 1971

The following revisions to standard prices and terms of lease are effective June 1, 1971.

<u>STANDARD MODEL</u>	<u>12 MONTH RENTAL</u>	<u>FIRM 12 MONTH LEASE</u>	<u>24 MONTH LEASE</u>	<u>36 MONTH LEASE</u>
710	\$140.00	\$130.00	\$125.00	\$120.00
715	\$125.00	\$115.00	\$110.00	\$105.00
720	\$120.00	\$110.00	\$105.00	\$100.00
723	\$125.00	\$115.00	\$110.00	\$105.00
725	\$150.00	\$140.00	\$135.00	\$130.00
730	\$125.00	\$115.00	\$110.00	\$105.00

- NOTES: 1. Model 780 remains unchanged.
2. Receive-Only Models will be leased on special quote only.
3. Options will be leased at present list rate with no discount.

The following amendments apply to our standard lease terms.

- Paragraph 4:
 - The 12 month rental contract is cancellable with 30 days notice after the first 60 days of rental (minimum 90 days rental).
 - The 12 month lease contract is firm for 12 months.
- Paragraph 6: Extensions permitted with 30 days cancellation notice.
- Paragraph 8: A \$65.00 charge to cover the TI expense of installation or relocation will apply to each unit leased or rented except Model 725.
- Charges for modification or relocation of terminals after installation will be at DSD Standard Service Rates.
- TI Equipment may not be modified or relocated without written approval by TI except for the Model 725 Portable Terminal used on the customer's company business.
- A lease contract may be converted to a new longer term lease within six months with credit on the previous difference paid above the new rate.
- Existing cancellation terms apply to the 12, 24 and 36 month leases.



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* TEXAS INSTRUMENTS TRADEMARK